

**APCO International, Inc. [Not for Distribution Beyond Governing Bodies]**

Executive Committee of the Board of Directors Meeting  
Marriott Renaissance Las Vegas, Copa Room C (in conjunction with IWCE meeting)  
February 23, 2012

**Attendees:**

|                                      |                                       |
|--------------------------------------|---------------------------------------|
| President Gregg Riddle               | Executive Director Derek Poarch       |
| First Vice President Terry Hall      | Deputy Executive Director Mark Cannon |
| Second Vice President Gigi Smith     |                                       |
| Immediate Past President Bill Carrow |                                       |

**Call to Order:** President Gregg Riddle *called* the meeting to order at 3:50 pm EST.

**1. Consent Agenda**

First Vice President Terry Hall *motioned* to approve the consent agenda. Immediate Past President Bill Carrow *seconded* the motion. The consent items are summarized as the following:

- a. Staff Reorganization as proposed by Executive Director Derek Poarch
  1. Concurrence in modifications to the organization chart
  2. Approval of the following four new positions with an estimated combined salary and benefits budget of \$291,648:
    - a. AFC – Licensing Assistant
    - b. Institute – EMD Program/Sales Coordinator
    - c. CC 9-1-1 – Communications Center Operational Services Specialist
    - d. GRO- Government Relations Specialist
  3. Recommendation of the salary level of \$180,000 for an upgraded position of Chief Counsel of Law & Policy and Director of Governmental Relations. (Comparable telecom attorney positions are projected to be in the range of \$250,000-500,000, per guidance provided by Robert M. Gurss, P.L.L.C.)
- b. PSA Celebratory Reception in conjunction with a PSCR meeting in Boulder, CO (costs not to exceed \$10,000 for an estimated 150 attendees)
- c. Global Congress – Repayment forgiveness for supporting partners of the 2011 and 2012 events, British APCO and APCO Canada

A verbal vote was taken and the *motion passed with no opposition*.

**Adjournment:**

Second Vice President Gigi Smith *motioned to adjourn* the meeting. Immediate Past President Bill Carrow *seconded* the motion. A verbal vote was taken and the *motion passed with no opposition*. The meeting was adjourned at 3:55 pm EST.

Respectfully submitted,  
Derek Poarch  
Executive Director

The agenda will be part and parcel of the formal record of the Executive Committee of the Board of Directors meeting, and will be retained at Headquarters.